

Tenured, articulate, student-focused individual with proven expertise and track record in motivating players while strategizing for winning athletic programs. Holds students, parents, and staff in high esteem, and interacts with the greatest degree of professionalism and integrity. Background includes leadership and excellence in all facets of the athletic program from management and recruiting, to fundraising and community service.

## **COACHING HIGHLIGHTS & AWARDS**

- ❖ 100% graduation rate for all student athletes upon eligibility to participate
- ❖ 3 years where team average GPA was above 3.0
- ❖ NCAA appearances in 2001, 2004, 2006
- ❖ NEC conference champions 2004 and 2005 regular season
- ❖ NEC Coach of the Year 2001
- ❖ First NEC school, first Monmouth University Team NCAA win
- ❖ University Athletic Department Community Service Award 2007
- ❖ Team most improved GPA award 2004 and 2008

### **Head Men's Basketball Coach**

**4/1998-2/2011**

Monmouth University, West Long Branch, N.J.

Directed a successful and competitive Division I Basketball program for fourteen years. A successful track record for managing the program, recruiting, and developing talent. Actively involved in faculty, athletic and student affairs. Proven athletic administration skills include:

- **Management- Responsible for building a cohesive and dynamic 5 person support staff.** Created search committee, interviewed, hired and managed staff. Developed staff responsibilities, ran daily meetings, conducted annual evaluations, provided professional training and development programs.
- **Recruiting- Successfully prospected and recruited top notch athletes** on a relatively limited scholarship budget. Personally managed all recruiting schedules, evaluated talent, and managed sales process including personal communications, tours, and official visits. Presented offers and managed admission processing.
- **Academic Monitoring- Achieved academic excellence for student athletes** by emphasizing importance of scholastic performance. Team averaged 3.0 GPA for three years and graduated 100% of all eligible athletes. Implemented study hall, tutoring and weekly progress reporting program.
- **Counseling and Development- Implemented ongoing staff training** for skill development. Planned and initiated retreats with staff and team.
- **Budgeting- Managed overall program budget and successfully met budget annually** for fourteen years. Creatively conducted all program requirements with limited funding compared to industry norm.

- **NCAA Compliance- Organized and maintained all recruiting files per NCAA policies and procedures**, followed compliance requirements through annual testing and monitoring, met with NCAA compliance officers with successful outcome.
- **Fund Raising- Personally raised \$70K annually** through University Annual Fund. **Raised \$250K annually** in collaboration with athletic department staff through specialty campaigns. Planned, organized and chaired fund raising events including socials, golf outings, dinners, and basketball clinics. Personally lead the first ever Employee Giving Campaign for Monmouth University which brought in twice the donations targeted.
- **Public Relations and Media Management- Built a high profile media presence for MU** through interviews with all media outlets including newspaper, magazine, trade publications, online services, radio and television. Coordinated all press releases with sports information department. Participated in public speaking engagements to further enhance the image of MU and inform the public of our mission.
- **Non Profit and Community Service Involvement- Active participant in many charitable organizations** such as Coaches vs. Cancer, Special Olympics, Autism Speaks, American Cancer Society, Make a Wish Foundation, Mental Health Association of Monmouth County.

<b>First Assistant Basketball Coach</b>	7/1994 - 4/1998
<b>Second Assistant Basketball Coach</b>	9/1991 - 6/1994
<b>Graduate Assistant Basketball Coach</b>	5/1991 - 9/1991

### **RELATED EXPERIENCE**

CBS Sports NCAA Men's Basketball Tournament - Game Analyst	1992-2000
CIT Post Season Selection Committee – Committee Member	2011
NABC Division 1 Coaches Congress - Member	2009 -Present
College Insider Poll - Voter	2004 -Present
Dave Calloway Footlocker Basketball Camp – Founder & Director	1992 - 1995
Monmouth University Young Stars Basketball Camp - Director	1991 - 2010
Five Star Basketball Camp & Boo Pergament - Head Counselor	1990 - 1991
Haddonwood Racquet Club – Director of Tennis	1986 - 1991
Special Olympics – Clinic Instructor	1998 -Present
Autism Speaks Family Day – Clinic Director	2008 – 2011

### **EDUCATION**

***Monmouth University, West Long Branch, NJ***

**Masters Degree: Business Administration** 5/1995

**Bachelors Degree: Business Administration** 5/1991

### **SPECIAL INTERESTS AND AFFILIATIONS**

NCAA, NABC, Coaches Vs. Cancer, Deal County Club, Belmar Fishing Club, Shark River Beach and Yacht Club.